Are you a talented and enthusiastic Product and Technical Director, eager to work in a veterinary pharmaceutical company, then we are looking for you!

Product and Technical Director EU&IZ – Italy

Keywords:

Industry: *animal health* ***/ Segment:*** *livestock vaccines and diagnostics* ***/ Location:*** *Brescia, Italy* ***/ Travel:*** *up to 50%*

About the role

Vaxxinova is looking for an experienced Product and Technical Director EU&IZ: in this pivotal position you are responsible for developing and supporting product management and the technical value proposition in EU&IZ, in line with the agreed strategy. You connect customer needs, commercial priorities, and R&D to drive successful product launches and lifecycle management.
This role reports to the Sales and Marketing Director EU&IZ.

Main responsibilities

- Develop a clear product management and technical service strategy together with the local MT, aligned with our customer and industry intimacy strategy.
- Develop and execute product launch plans to successfully roll out the R&D pipeline.
- Define and implement hatchery and equipment strategies and related tactical initiatives.
- Ensure technical support for product lifecycle management.
- Coordinate scientific publications and participation in technical congresses.
- Develop marketing materials and deliver training programs for internal teams and distributors.
- Act as the key business interface with R&D regarding product profiles, unmet customer needs, and emerging technologies.
- Coordinate the activities and development of employees reporting to the role, creating a culture in which employees enjoy working together, can contribute, and can grow.
- Maintain strong relationships with external and internal stakeholders relevant to technical support, such as key accounts, institutes, and EW group members, in a professional and transparent manner.
- Lead, coach, and develop a team of three Regional Technical Managers and one Marketing Associate, ensuring clear priorities, strong collaboration, and high performance across the EU&IZ region.

Qualifications

- At least 10 years of experience in technical and/or product management for livestock vaccines.
- At least five years of relevant experience successfully leading teams of professionals, with a demonstrated ability to supervise and coach employees in line with company and individual goals.
- Proven track record of delivering results in technical and/or product management for livestock vaccines.
- Demonstrated capability to achieve challenging targets.
- Excellent English proficiency (written and spoken).
- Excellent communication skills and the ability to work effectively as a team player.
- Experience working in a decentralized, multicultural environment.

What does Vaxxinova offer you?
Working at Vaxxinova means working in an open and professional environment where we value respect, open communication, and integrity.
You will work in a pleasant team of professionals in an informal environment.
Besides a good salary, Vaxxinova has excellent fringe benefits, and we foster continuous development and learning.

About Vaxxinova
Vaxxinova develops, produces and markets a wide range of innovative licensed and autogenous vaccines to protect livestock and fish against disease. We create high-quality solutions to improve animal health and to support the business of our customers. We believe that innovation and excellence in research are essential to produce premium products that match the current and future requirements in animal health.
The Vaxxinova Group, headquartered in Nijmegen, the Netherlands, was officially named and founded in 2010 but can rely on expertise and presence originating from the 1960's. Our current network comprises of production, research & development, sales and diagnostic facilities in 14 countries: Brazil, Canada, Chile, Colombia, Croatia, Germany, Italy, Japan, Jordan, Norway, the Netherlands, South Africa, Thailand and the USA. Vaxxinova is active in more than 85 countries.
Vaxxinova belongs to the EW Group, a German-based family-owned company, specialized in Life Sciences; genetics, diagnostics and healthcare sectors. The EW Group is highly committed to R&D and active in more than 100 countries.

Ready to make an impact? Send us your CV today and start your journey with Vaxxinova!

Questions / applications:

Henri Verlinden, Director HR: henri.verlinden@vaxxinova.com